

6 Benefits of Using a Digital Bid Board

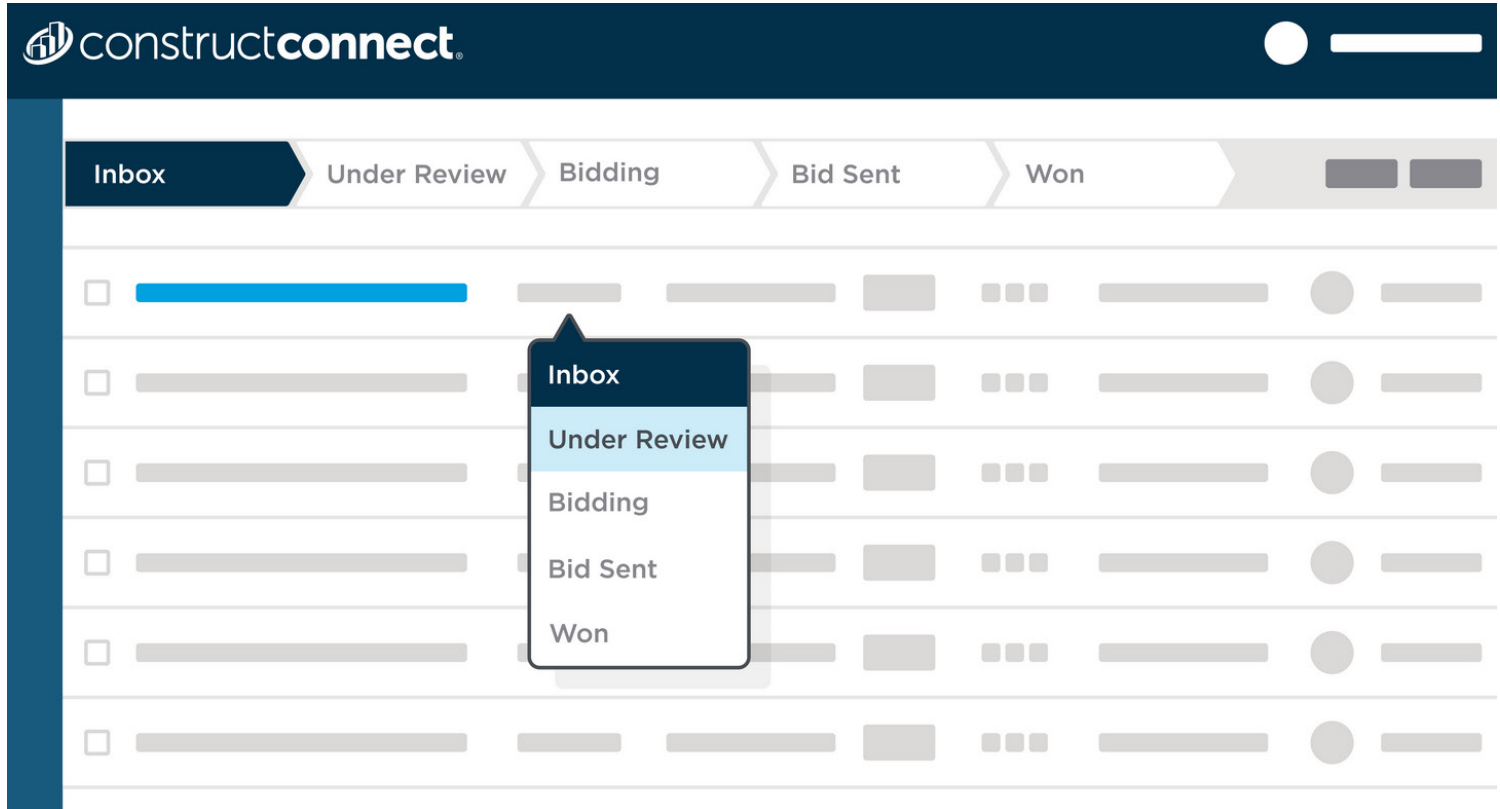


Image credit - www.constructconnect.com

[Article was originally posted on www.constructconnect.com]

By Kendall Jones,

Whether your construction company has one estimator or a team of estimators, easily and efficiently managing your bid pipeline is key to identifying the right opportunities to bid and winning more contracts to build a healthy backlog to grow or maintain your business.

Most contractors and estimators already have a system in place to manage and track their Invitations to Bid (ITBs) and sourced bid opportunities using Excel spreadsheets, whiteboards, and email calendars. These solutions are better than nothing, but they can lead to duplicate work by your estimating team, missing bid dates, and working from obsolete and outdated information and project documents.

Even if you are using a cloud-based, collaborative tool to track and manage your bids, you're still wasting hours each week on manual data entry and missing out on the features that an online bid board provides to your bid coordinators and estimators.

Let's look at some of the benefits your estimating team will reap from using a purpose-built digital bid board to track and manage your bid pipeline.

All Your Bids and Documents in One Place

If you're using a whiteboard or spreadsheet to manage your bidding opportunities, you're constantly having to refer to your email for updates and addenda as well as tracking down your plan sets, specifications, and project documents when working on your takeoffs, estimates, and bids. Even if you're all digital, you're probably having to toggle between multiple software applications to access all the info you need, and that's just on one bid.

With an online bid board, you can access all your documents, addenda, notes, upcoming events and bid dates one place. By having all your info centrally located you never run the risk of missing a bid date change or an important addendum that would impact your bid. This also makes it easier for another estimator on your team to get up to speed and help out on other projects.

Better Collaboration on Bids

Being able to effectively collaborate and work with your entire team is more important now than ever before. Using a digital bid board allows your estimating team to easily conduct remote meeting and work together in real time.

Bid coordinators can quickly assign estimators of new opportunities and notify them of upcoming tasks and bid dates. Team members can share bid notes and deadlines with everyone securely connected to the same up-to-date information, including auto-formatted document storage.

This makes reviewing and deciding which bid opportunities your team pursues easier and allows for stronger collaboration when putting together your bids.

Eliminate Hours of Manual Entry

If you're using spreadsheets or whiteboards to manage your bid pipeline, then you're probably wasting countless hours each week manually entering new bids. Not to mention all the additional copying and pasting of or erasing and updating all the new information coming in on your current bids.



California Sub-Bid Request Ads



An Equal Opportunity Employer
is requesting quotations from all qualified
DBE

Professional services, sub-contractors, material suppliers and trucking for the following project:

Contract No. 04-269804

PRECAST JOINTED CONCRETE PAVEMENT, INDIVIDUAL SLABS REPLACEMENT, HMA & RHMA.

CONSTRUCTION ON STATE HIGHWAY IN CONTRA COSTA COUNTY IN CONCORD FROM ROUTE 242/680 SEPARATION TO BUCHANAN FIELD VIADUCT.

Bid Closing Date: NOVEMBER 5, 2020 @ 2:00 PM

DBE GOAL: 11%

CONTACT:

David Aboujudom
Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300
Walnut Creek, California 94596
PH: 925-932-7900 FAX: 925-279-2269

PROJECT SCOPE:

We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- AC DIKE
- AGGREGATE BASE AND ASPHALT PAVING
- CEMENT COMPACTING GROUT
- CLEAR & GRUB
- CONCRETE BARRIER
- CONSTRUCTION AREA SIGNS
- DEMOLITION
- DRAINAGE PIPES
- DRILL AND BOND DOWELS
- EARTHWORK/ROADWAY/STRUCTURAL EXCAVATION
- ELECTRICAL
- EROSION CONTROL
- FENCE
- HIGH DENSITY POLYURETHANE INJECTION
- JOB SITE MANAGEMENT
- JOINT SEAL
- LEAD COMPLIANCE PLAN
- METAL BEAM GUARD RAIL
- PERMANENT STRIPING
- PRECAST CONCRETE
- ROADSIDE SIGNS
- ROCK SLOPE PROTECTION
- SCHEDULING
- STREET SWEEPING
- STRIPING & PAVEMENT MARKERS
- STRUCTURE CONCRETE
- SWPPP
- TRAFFIC CONTROL
- TRUCKING

For the complete list of the Actual Project Bid Items go to:

<http://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=04-269804>

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email David Aboujudom contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email daboujudom@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact DAVID ABOUJUDOM at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

NBC Construction & Engineering INC.

as a "GENERAL CONTRACTOR" is requesting proposal on "ALL TRADES" from all subcontractors & suppliers, including DVBE, LBE, DBE, SBE, MBE, WBE firms for the following project

PROJECT TITLE: Construct Kayak Ramp, Point Pinole Regional Shoreline
BID NO. 137M-20-496

BID DATE & TIME: 11/5/2020 @ 2:00PM

PROJECT LOCATION:

Point Pinole Regional Shoreline
5551 Giant Hwy., Richmond, CA 94806
Owner: East Bay Regional Park District

NBC Construction & Engineering Inc.

850 South Van Ness Avenue
San Francisco, CA 94110

Phone # 925-324-2727 • Fax # 800-622-9144

All Bidders are hereby notified that provisions of the Labor Code of the State of California, regarding prevailing wages shall be applicable to the work performed under this contract. Pursuant to Labor Code Section 1773 the general prevailing wage rates have been determined by the Director of the California Department of Industrial Relations and appear in the California and Federal Prevailing Wage Rates, which can be found at <https://www.dir.ca.gov/OPRL/DPreWageDetermination.htm>. Future effective wage rates which have been pre-determined and are on file with the CA DIR are referenced but not printed in such publication. Bidder is responsible for all shipping and handling fees.

Documents and plans are available for viewing on the Park District Planroom's site, <https://www.ebparksplanroom.com/>. Or contact us.

Please Submit & Fax all proposals to
800-622-9144

For more information, Please call
Mike Schalchi at (925)-322-7473

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

795 Folsom Street, 1st Flr, Room 1124
San Francisco, CA 94107

Email: sbe@sbeinc.com

Website: www.sbeinc.com

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

Publisher of

Small Business Exchange
weekly newspaper



nibbi

CAHILL / NIBBI
JOINT VENTURE

HUNTERS VIEW

425 California Street, Suite 2200; San Francisco, CA 94104
P (415) 986-0600 F (415) 986-4406

Project Name: Hunters View Phase 3 - Infrastructure

Location: San Francisco, California

Bid Date: November 6, 2020 @ 2:00pm

Cahill-Nibbi Joint Venture has been selected as the General Contractor for the Hunters View Phase 3 - Infrastructure project in San Francisco. We are in receipt of the Submittal documents and are currently requesting bid proposals from qualified subcontractors and suppliers including those certified with the San Francisco Contract Monitoring Department (CMD) as local business enterprises (LBE's) for DIV 05 & 31-33. **The Contract Monitoring Division (CMD) has set the SBE participation goal for this project at 50% and 20% MBE/WBE goal.** For more information about the San Francisco SBE program as it relates to this solicitation, please see Exhibit A and/or contact Selormey Dzikunu at the City and County of San Francisco Contract Monitoring Division by email, Selormey.Dzikunu@sfdpw.org. THIS IS A CAHILL-NIBBI PROJECT. Project is in Hunters View Neighborhood, San Francisco in the last of 3 phases. It includes mass excavation and grading and construction of new infrastructure with new underground utilities, Storm Water Management & Treatment unit, street improvements, Joint Trench & Street Lights.

Bids are due Friday, November 6, 2020 @ 2:00pm. To obtain bid documents please contact Kevin Young, Precon & Estimating Coordinator via email, keviny@nibbi.com.

For specific questions regarding this project, please email Paris Paraskeva, ParisP@nibbi.com.



California Sub-Bid Request Ads



Kiewit

Kiewit Infrastructure West Co.

4650 Business Center Drive Fairfield, CA 94534

Attn: Krista Christensen at norcal.bids@kiewit.com

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the City of Santa Cruz, Graham Hill Water Treatment Plant Concrete Tanks Replacement Project in Santa Cruz, CA.

Subcontractors and Suppliers
for the following project:

Graham Hill Water Treatment Plant Concrete Tanks Replacement Project CWO #2019-002

Owner: City of Santa Cruz

REVISED Bid Date: October 22, 2020 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

www.mbda.gov; www.epa.gov;
www.sba.gov; dot.ca.gov

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates • Asphalt Paving • Building • Building Insulation • Bypass Pumping • Concrete Crack Injection • Concrete Formwork • Concrete Pumping • Concrete Reinforcement • Concrete Supply • Concrete, Pre-cast • Demolition • Dewatering • Drywall • Electrical • Electrical Supply • Erosion Control • Fire Alarm • FRP • FRP Building • HVAC • Instrumentation • Joint Sealant • Lighting • Masonry • Mechanical Equipment • Metal Decking & Roofing • Miscellaneous Metals & Structural Steel • Openings • Paintings & Coatings • Piping & Valves • Potholing • Pre-Stressed Concrete Tanks • Quality Assurance/Quality Control • Segmental Retaining Walls • Signage • Soil Nail Wall • Soldier Pile Wall • Sweeper Truck • SWPPP • Thermal & Moisture Protection • Trucking & Hauling • Water Truck

Non DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

Subcontractor and Supplier Scopes are due October 15, 2020 and Quotes NO LATER THAN October 21, 2020 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please visit <https://www.kiewit.com/districts/northern-california/overview> to register your company to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors and Supply Bond for permanent material Suppliers on this project.

CA Drinking Water State Revolving Fund (CASRF) applies
American Iron and Steel requirements apply
Davis-Bacon and California prevailing wage rates apply

CA Lic. 433176
DIR #: 100001147
An Equal Opportunity Employer



Kiewit

Kiewit Infrastructure West Co.

4650 Business Center Drive Fairfield, CA 94534

Attn: Krista Christensen at norcal.bids@kiewit.com

Fax (707) 439-7301

Requests quotes from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate for the following project in Antioch, CA:

Brackish Water Desalination Project

Project No. PW 694

Owner: City of Antioch

Bid Date: November 17, 2020 @ 2:00 P.M.

Subcontractor and Supplier Scopes are due November 10, 2020 and Quotes

NO LATER THAN November 16, 2020 at 5 PM.

Kiewit requests Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses for the following scopes, but not limited to:

Aggregates • Asphalt Paving • Cathodic Protection • CCTV • Concrete Formwork & Accessories • Concrete Pumping • Concrete Supply • Concrete, Cast in Place • Concrete, Minor • Demolition • Dewatering • Diving • Drilled Concrete Piers • Earthwork • Electrical • Electrical Supply • Electrical Testing • Erosion Control • Fence • FRP • Grouting • Horizontal Directional Drilling • HVAC • Masonry • Mechanical Equipment • Metal Decking • Miscellaneous Metals • MSE Walls • Openings • Paintings & Coatings • Pavement Markings • Piling • Piping & Valves • Precast Structures • Quality Assurance/Quality Control • Rebar • Sawcutting • Shotcrete • Signage • Soil Nail Wall • Steel Joists • Sweeper Truck • Tanks (FRP and Steel) • Temporary Facilities • Thermal & Moisture Protection • Traffic Control • Trucking & Hauling • Water Truck

Certified thru, but not limited to, any of the following agencies:

www.mbda.gov; www.epa.gov;
www.sba.gov; dot.ca.gov

Non DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

Plans are available for viewing at our office at our address below by appointment only or download at <https://www.antiochplanroom.com/jobs/>

or through SmartBidNet (SBN). All companies registered in our SBN database will receive an invitation to bid.

Please visit <https://www.kiewit.com/districts/northern-california/overview> to register your company to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors, and Supply Bond for permanent material Suppliers on this project. Please contact Kiewit for any assistance in bonding, insurance, equipment, materials and/or supplies.

Subcontractors must possess & provide current California contractor's license number & DIR Registration number.

Each subcontractor must comply with the terms of the Project Stabilization Agreement. Non-signatory subcontractors will be required to sign an agreement for trades covered under this Project Stabilization Agreement.

Subcontractors and Suppliers will be required to execute Kiewit standard agreements and agree to Kiewit standard general terms and conditions. Copies are available for review through our SmartBidNet (SBN) site.

CA Drinking Water State Revolving Fund (CASRF) applies

American Iron and Steel requirements apply
Davis-Bacon and California prevailing wage rates apply

An Equal Opportunity Employer
CA Lic. 433176
DIR #: 100001147

Request for Quotes from Certified DBE

Subcontractors and Suppliers

Project: Route 101 Ventura PCC and Approach Slabs

Contract No. 07-302404

Owner: Department of Transportation (CALTRANS)

BJD SUBMITTAL DATE: October 27, 2020 at 2:00 PM

Final-Aid Project ACSB1NH-Q101(385)E

Request for quotes from Certified DBE's Subcontractors and Suppliers for the following, but not limited to scopes of work: Aggregate Supply, Asphalt Dike, Asphalt Paving, CIDH (Sign Foundation), Clear & Grub, Cold Plane, Concrete Barrier, Concrete Supply, Construction Area Signs, Electrical, Grind Existing Concrete Pavement, Guardrail, Joint Seal, Minor Concrete, Miscellaneous Iron and Steel Supply, Overhead Signs, PCC Material Supply, Quality Control and Material Testing, Ready Mix Concrete, Reinforcing Steel, Roadside Signs, Saw and Seal PCC, Street Sweeping, Striping, Temporary Railing (Type K).

PLEASE SUBMIT QUOTES BY FAX TO (760) 471-4860 OR

EMAIL TO SoCalBids@FlatironCorp.com

Plans and specifications are available, at no cost from Caltrans website <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/specs-ntb.php?c=07-302404> (Registration Required). Additionally, plans and specifications are available at Flatiron's San Diego, CA and Chino Hills, CA offices. Please call to make an appointment to view plans and specifications.

This project has a 13% DBE Goal. In addition to request for participation from Certified DBE subcontractors and suppliers, Flatiron requests non-DBE subcontractors to provide lower-tier DBE subcontractor and/or supplier participation. Bidders are required to indicate lower-tier DBE participation, as it will be evaluated as part of their quote.

Flatiron analyzes and considers each DBE quote, including those that are broken down into economically feasible units to facilitate bidding. Assistance in obtaining bonding, lines of credit, insurance, equipment, supplies and materials is available upon request. Additionally, please contact us if you require technical assistance.

Quotations must be valid for same duration as specified by Owner for contract award.

Subcontractors are required to possess and maintain a current contractor's license and must also be registered with the Department of Industrial Relations (DIR) as required by Public Contract Code Section 1725.5. Subcontractors will be required to execute Flatiron's Standard Subcontract Terms and Conditions and insurance requirements. A copy of our Standard Subcontract Terms and Conditions is available in electronic format upon request.

Bond Requirements: Notwithstanding any contrary language in a bid to Flatiron or any prior course of dealing between Flatiron and a bidder, and unless waived in writing by Flatiron, Flatiron reserves the right to require each bidder to provide payment and performance bonds assuring bidder's obligations to Flatiron in the amount of 100 percent of the bid to Flatiron. Flatiron will reimburse the bond premium at actual cost not to exceed 3%. The surety on the bonds must be a California admitted surety. **WE ARE AN EQUAL OPPORTUNITY EMPLOYER.**

Flatiron West, Inc.

16470 W. Bernardo Drive, Suite 120,
San Diego, CA 92127

Phone (760) 916-9100 / FAX (760) 471-4860

Email: socalbids@flatironcorp.com

Point of Contact: Jannette Carter, Estimating Admin.

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SMALL

BUSINESS
EXCHANGE



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Jack Shewmaker
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Subcontractor to Flatiron on the following project. DGC will be looking for DBE subcontractors for the Pavement Demolition, Drainage, Earthwork & AC Paving portion of this project.

**US 50 MULTIMODAL CORRIDOR
ENHANCEMENT AND REHABILITATION PROJECT**
Project ID 031900029
Contract No. 03-0H08U4
Federal Aid Project No. STPL-5916(132)
Disadvantaged Business Enterprise Goal
Assigned is 16%

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

REVISED Bid Date:
November 4th, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, ADL BURIAL LOCATION REPORT, AGGREGATE CRUSHING SUBCONTRACTOR, COLD PLANE, EMULSION SUPPLIER, FILTER FABRIC, LEAD COMPLIANCE PLAN, PIPE LINING, REINFORCED CONCRETE PIPE, JACKED REINFORCED CONCRETE PIPE, CORRUGATED METAL PIPE, SAWCUTTING, TESTING, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from Flatiron's electronic data room: <https://app.buildingconnected.com/public/54ef40ccc3e104070053c371>.

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Eric Allred
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

2018 RSTP Arterial Resurfacing Project
Contract No. 400096 Federal Aid # 5182(077)
Disadvantaged Business Enterprise Goal
Assigned is 15%
OWNER:
City of Roseville
311 Vernon Street, Roseville, CA 95678

Bid Date: October 27th, 2020 @ 3:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Adjust Iron, Cold Plane, Construction Area Signs, Electrical, Emulsion supplier, Minor Concrete, Slurry Seal, Striping, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion control, Testing, Traffic Control Material Supplier, Traffic Control/Engineer, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at https://www.roseville.ca.us/business/procurement_services/bids_rfps

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**GRANT LINE ROAD WIDENING PHASE 2
(WATERMAN TO BRADSHAW)
PROJECT WTR002**
FEDERAL AID NO. STPL-5479(070)
Disadvantaged Business Enterprise Goal
Assigned is 15%
OWNER: CITY OF ELK GROVE
8401 Laguna Palms Way, Elk Grove, CA 95758

REVISED BID DATE:
OCTOBER 27TH, 2020 @ 2:00PM.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, ELECTRICAL, EROSION CONTROL, FENCING, LANDSCAPING, LEAD COMPLIANCE PLAN, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, DELINEATOR, BARRICADE, CONCRETE RETAINING WALL, SOUNDWALL(MASONRY), STRIPING, SWEEPING, SURVEY/STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, TRUCKING, WATER TRUCKS, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the City of Elk Grove's website: http://www.elkgrovecity.org/city_hall/departments_divisions/purchasing/request_for_proposals_bids/.

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

Celebrating Hispanic entrepreneurs' growth, resilience

[Article was originally posted on www.sba.gov]

By *Jovita Carranza*,

As we celebrate National Hispanic Heritage Month, many people are talking about the remarkable contributions of 60 million Hispanic Americans. Few people, however, can say they have done as much to propel this community – my community – forward as President Donald Trump.

As the first Latina to serve in a Republican President's Cabinet, I am proud to work for an Administration that has empowered Hispanic Americans with unmatched opportunities to achieve the American Dream.

Indeed, under President Trump's leadership, Hispanics have experienced record low unemployment, record low poverty rates, and record high homeownership and entrepreneurial growth.

I know firsthand the power of economic opportunity. I was born to first-generation Mexican-Americans in a working-class community of Chicago. From early on, I took hold of the opportunities this country afforded me. Today, thanks

to the trust placed in me by President Trump, it is my honor to lead the U.S. Small Business Administration (SBA).

I believe it was mi destino to lead the SBA during this historic time. This year, Hispanic small businesses have weathered the coronavirus pandemic, economic shutdowns, property damage from civil unrest, and natural disasters.

Through it all, this Administration has stood by our country's resilient entrepreneurs. Between the Paycheck Protection Program (PPP) and the Economic Injury Disaster Loan program, we have delivered nearly three-quarters of a trillion dollars in economic relief to sustain and revive nearly nine million small businesses and nonprofits through the pandemic.

Importantly, we took unprecedented steps to ensure small businesses in underserved communities could access the forgivable PPP loans. As a result, nearly 70 percent of all PPP loans went to firms with fewer than 10 employees – an important metric since the average Hispanic-owned small business employs between one to four people.

To help meet the need in the Hispanic community, SBA partnered with thirty-eight Hispanic Minority Depository Institutions to distribute nearly sixty-two thousand loans, totaling more than three and a half billion dollars.

One of these many PPP beneficiaries is Marlyn Parra who owns a Venezuelan restaurant in Pittsburgh. I visited her restaurant called Cilantro and Ajo last month and let me tell you, they made those two ingredients sing!

Marlyn shared with me how her small business is doing really well now, thanks to the PPP loan that allowed her to bring her six employees back to work.

The Trump Administration's support for minority entrepreneurship is clear not only in the extraordinarily effective response to the pandemic, but in the elevation of Hispanic Americans' success that the federal government is continually pursuing.

It is a tremendous privilege to be part of the President's new White House Hispanic Prosperity Initiative Commission. We must ensure that every Hispanic American has pathways – with respect

■ Continued on page 6

6 Benefits of Using a Digital Bid Board

■ Continued from page 1

That's a lot of lost time that could be put to better use focusing on putting together your estimates and bids. With the right digital bid board, you can forward all your emailed bid invites and have them automatically added to your bid board along with all your project documents automatically formatted so you can spend less time doing data entry and more time on bidding and winning projects.

Being able to instantly update general contractors of your intent to bid without having to make an extra phone call or draft and send an email is another great time-saver when using an online bid board.

Create Efficient Workflows

With a digital bid board, you can manage your bids your way. Move projects through your pipeline to get a clear picture of what's new, what's under review, what's bidding, and what you've won. The ability to filter and sort projects allows you to create a customized and efficient workflow for how you review and bid on projects.

A good online bid board lets you view your pipeline in a way that works best for you. For some that might be a grid view like your Excel spreadsheets and for others it's going to be a calendar

view—find a digital bid board that gives you both. You also want to be able to streamline your workflow by archiving or deleting projects to cut through the clutter.

Always Have the Most Up-To-Date Info

If you're using spreadsheets or whiteboards to manage your bid pipeline, do you ever worry that you've missed an important deadline or overlooked an email with new information? Chances are that by the time you update your bid board, your info is out of date or obsolete within a day or two, maybe sooner.

A digital bid boards lets you stay on top of all the new information coming in whether it's a new addendum with updated project documents, a change in estimator or bid status, or a new bid date or pre-bid meeting date. All updates and newly added information happen in real time so you can rest easy knowing that you're working from the most current and accurate data as you track and manage your bids.

Focus on the Right Projects to Bid

Do you know what your bid-hit ratio is? Is it a good number, or are you having to bid a ton of projects just to win one? The average bid-hit ratio for subcontractors varies for the type of project

being bid. For public projects it ranges from 7 to 1 all the way up to 11 bids to 1 win. For private bids it averages as high as 6 to 1 and negotiated work up to 4 to 1.

An online bid board lets you easily see which projects you've passed on, which ones you've bid, and which ones you've won. This makes calculating and tracking your bid-hit ratio simple. Once you've established that baseline you can work on prioritizing and targeting the projects you have the best chance of winning.

Use your digital bid board to sort by building type to determine which types of projects you have the highest bid-hit ratio and focus your efforts there. For example, let's say you have a bid-hit ratio of 8 to 1 for educational building projects but a 4 to 1 ratio on office construction. Given the choice, your best bet is to go after the office project.

With ConstructConnect's online bid board, Bid Center, you can also set preferences for criteria including service area, trades, project value, and building use to hone in on projects that are the best fit for your business.

SOURCE:

<https://www.constructconnect.com/blog/6-benefits-of-using-a-digital-bid-board>



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We Are An Equal Opportunity Employer

Celebrating Hispanic entrepreneurs' growth, resilience

Continued from page 5

to education, training, and skill development – to succeed in life.

Our Hispanic community is strong and vibrant, especially among our youth, where 75,000 Hispanic Americans turn 18 years old every month. It is vital we set up the next generation for success – both in terms of education and vocation.

That is the heartbeat behind the Hispanic Prosperity Commission.

This Administration knows entrepreneurship is a powerful mechanism for wealth creation. And one of the key areas this Commission is focused on is helping Hispanic Americans access capital not only to recover, but also to launch their own business and pursue the American Dream.

There are currently about 3.3 million Hispanic-owned small businesses in the U.S. – and growing! Hispanic-owned small businesses generate \$474 billion in annual sales. That is an enormous impact on our nation's economy.

The Hispanic community has been asking for these types of policies and initiatives for years, and in President Trump, we have a champion and a friend. He isn't just talking; he's delivering.

This Administration is prepared to continue delivering results until every Hispanic entrepreneur recovers, prospers, and resumes their role as the foundational, job-creators of our economy.

SOURCE:

<https://www.sba.gov/blog/celebrating-hispanic-entrepreneurs-growth-resilience>

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